

2020-21 Budget with April 30, 2020 Membership

Income - MD19 Dues \$24.60				% Dues Pd	6% (Year)	6% (10 Months)		
MD-19 Dues	1/31/20	4/30/20	4/30/20 less 2%	4/30/20	2019-20 Budget	Actual -05/30/2020	Variance	2020-2021 Budget
District A	1162	1158	1135	84%	\$ 1,224	\$ 1,675	\$ 451	\$ 1,675
District B	711	709	695	94%	\$ 868	\$ 952	\$ 84	\$ 1,026
District C	1325	1331	1304	89%	\$ 1,573	\$ 1,723	\$ 150	\$ 1,925
District D	1105	1114	1092	91%	\$ 1,432	\$ 1,261	\$ (171)	\$ 1,611
District E	1269	1282	1256	94%	\$ 1,580	\$ 1,741	\$ 161	\$ 1,854
District F	1223	1212	1188	91%	\$ 1,445	\$ 1,592	\$ 147	\$ 1,753
District G	1253	1261	1236	90%	\$ 1,410	\$ 1,710	\$ 300	\$ 1,824
District H	1527	1520	1490	94%	\$ 1,800	\$ 2,123	\$ 323	\$ 2,199
District I	1207	1224	1200	96%	\$ 1,331	\$ 1,934	\$ 603	\$ 1,770
Totals	10782	10811	10,595	91.44%				
MD19 Operations Account - 89%					\$ 187,829	\$ 226,719	\$ 38,890	\$ 231,962
District Budgeted 6% from above					\$ 12,663	\$ 14,711	\$ 2,048	\$ 15,638
MD19 Convention Reserve - 3%					\$ 6,331	\$ 7,641	\$ 1,310	\$ 7,819
MD19 Reserve Account - 1%					\$ 2,110	\$ 2,547	\$ 437	\$ 2,606
MD19 Building Reserve Account - 1%					\$ 2,110	\$ 2,547	\$ 437	\$ 2,606
Total Dues Income (gross)					\$ 211,044	\$ 254,165	\$ 43,121	\$ 260,632
MD19 Other Income					2019-20 Budget	Actual -05/30/2020	Variance	2020-2021 Budget
Annual Convention					\$ 5,000	\$ 5,403	\$ 403	\$ 5,000
District Budget Support					\$ -	\$ -	\$ -	
Grant Audio Visual Equipment (Foundation)					\$ 800	\$ -	\$ (800)	\$ 2,000
Border Crossing Editor Grant (Foundation)					\$ 1,800	\$ 2,000	\$ 200	\$ 2,000
Grant for Dist & Zone Officers School (LCI)					\$ 1,525	\$ 1,525	\$ -	\$ 1,525
Grant District & Zone Officer School(MD19 Foundation)					\$ 9,125	\$ -	\$ (9,125)	\$ 8,000
Grant Leader Development Programs					\$ 16,000	\$ -	\$ (16,000)	\$ -
Grant MD19 District Support Team (Foundation)					\$ 3,860	\$ 3,860	\$ -	\$ -
Credit Card 3% Fee					\$ 20	\$ 12	\$ 12	\$ 20
Building & Grounds Improvements					\$ -	\$ 200	\$ 200	\$ 250
Building - Memorial Gardens					\$ 3,000	\$ 4,375	\$ 1,375	\$ 1,500
International Convention					\$ -	\$ 15	\$ 15	\$ -
New Club Paraphernalia					\$ 650	\$ 802	\$ 152	\$ 825
CoG					\$ -	\$ 412	\$ 412	\$ 100
Postage Recovered					\$ 200	\$ 79	\$ (121)	\$ 100
Printing Recovered					\$ 175	\$ 60	\$ (115)	\$ 100
Sales - Award Banner Patches					\$ 100	\$ 53	\$ (47)	\$ 75
Sales Other					\$ 1,000	\$ 584	\$ (416)	\$ 600
Pins - Sales Income					\$ 500	\$ 95	\$ (405)	\$ 100
Uniforms - Sales Income					\$ 1,500	\$ 2,486	\$ 986	\$ 1,800
Roster / C&A Sales					\$ 300	\$ 204	\$ (96)	\$ 200
Roster / C&A Advertising					\$ 1,225	\$ 525	\$ (700)	\$ 525

\$ 1,562

Bulletin Subscriptions			\$ 180	\$ 156	\$ (24)	\$ 150	
Lioness - Awards			\$ 225	\$ 127	\$ (98)	\$ 115	Page 2
Lioness - Roster			\$ 195	\$ 138	\$ (57)	\$ 125	
MD19 Other Income Continued							
Miscellaneous Income			\$ -	\$ 69	\$ 69	\$ 50	
Fundraising - MD19 General Fund			\$ 10	\$ 50	\$ 40	\$ 50	
Exchange Income (information only)			\$ -	\$ -	\$ -	\$ -	
Interest Income			\$ 500	\$ 34	\$ (466)	\$ 50	
Membership/Rebuilding Clubs			\$ -	\$ -	\$ -	\$ -	
Total MD19 Other Income			\$ 47,890	\$ 23,264	\$ (24,626)	\$ 25,260	
Total MD19 Income			\$ 258,934	\$ 277,429	\$ 18,495	\$ 285,892	
Expense							
District Ops Accounts 01/31/2019			2019-20 Budget	Actual -05/30/2020	Variance	2020-2021 Budget	
District A	1,162		\$ 1,224	\$ 1,675	\$ (451)	\$ 1,675	
District B	711		\$ 868	\$ 952	\$ (84)	\$ 1,026	
District C	1,325		\$ 1,573	\$ 1,723	\$ (150)	\$ 1,925	
District D	1,105		\$ 1,432	\$ 1,261	\$ 171	\$ 1,611	
District E	1,269		\$ 1,580	\$ 1,741	\$ (161)	\$ 1,854	
District F	1,223		\$ 1,445	\$ 1,592	\$ (147)	\$ 1,753	
District G	1,253		\$ 1,410	\$ 1,710	\$ (300)	\$ 1,824	
District H	1,527		\$ 1,800	\$ 2,123	\$ (323)	\$ 2,199	
District I	1,207		\$ 1,331	\$ 1,934	\$ (603)	\$ 1,770	
Total District Operations Accounts			\$ 12,663	\$ 14,711	\$ (2,048)	\$ 15,638	
International Convention / Forum / Director			2019-20 Budget	Actual -05/30/2020	Variance	2020-2021 Budget	
Council Chairperson	Montreal		\$ -	\$ -	\$ -	\$ -	
Council Chairperson Elect (Seated VCC) July 2019			\$ 400	\$ 400	\$ -	\$ 400	Montreal July 2021
Convention Chairperson	July 2019		\$ 400	\$ 400	\$ -	\$ 400	Montreal July 2021
Int'l Convention Expense (Hosp. Rr)	July 2019		\$ 500	\$ 500	\$ -	\$ 500	Montreal July 2021
VCC to USA / Canada Forum			\$ -	\$ -	\$ -	\$ -	
1st VDG to USA / Canada Forum	Sept 2019		\$ 1,200	\$ 1,500	\$ (300)	\$ 2,700	\$2700 max
Total Int'l Convention/Forum/Director			\$ 2,500	\$ 2,800	\$ (300)	\$ 4,000	
Capital Outlay			2019-20 Budget	Actual -05/30/2020	Variance	2020-2021 Budget	
Office Equipment			\$ 200	\$ 200	\$ -	\$ 200	
Copier Lease Konica & Phone System			\$ 4,525	\$ 4,186	\$ 339	\$ 4,525	
Vehicle Purchase Contract (\$300 per month - \$3600)			\$ 3,600	\$ 3,300	\$ 300	\$ 3,230	
Total Capital Outlay			\$ 8,325	\$ 7,686	\$ 639	\$ 7,955	
MD19 Convention Expenses			2019-20 Budget	Actual -05/30/2020	Variance	2020-2021 Budget	

Convention Reserve - MD19 (3%)				\$ 2,500	\$ 1,500	\$ 1,000	\$ 3,500	
MD19 Annual Convention				\$ 4,000	\$ 3,272	\$ -	\$ 4,000	
Total MD-19 Convention Expenses				\$ 6,500	\$ 4,772	\$ 1,728	\$ 7,500	
MD-19 General Operations				2019-20 Budget	Actual -05/30/2020	Variance	2020-2021 Budget	
Potential Bad Debt (MD19 Dues)				\$ 500	\$ -	\$ 500	\$ 250	
Credit Card Fees				\$ 200	\$ 286	\$ (86)	\$ 300	
Accounting Compilation/Services				\$ 3,389	\$ 4,330	\$ (941)	\$ 4,500	
Bank Charges				\$ 500	\$ 117	\$ 383	\$ 125	
Memorial Garden Expenses (Plants, Soil etc.)				\$ 1,000	\$ 3,288	\$ (2,288)	\$ 1,500	\$2200 picnic table
Building & Grounds (Cleaning & Repairs)				\$ 1,200	\$ 4,913	\$ (3,713)	\$ 5,000	\$2289 soffit venting
Business License / Non Profit Corporation				\$ 10	\$ 10	\$ -	\$ 75	June
Maintenance - Auto				\$ 1,400	\$ 749	\$ 651	\$ 500	
Maintenance - Other Equipment (computer)				\$ 400	\$ 1,000	\$ (600)	\$ 500	
New Club Paraphernalia Expenses - Personalized gong & gavel				\$ 200	\$ 239	\$ (39)	\$ 250	
Post Office Box Lease U.S. & Canada				\$ 80	\$ 63	\$ 17	\$ 80	
Postage				\$ 5,000	\$ 4,447	\$ 553	\$ 4,800	
Postage Supplies (Dymo Labels)				\$ 600	\$ 459	\$ 141	\$ 600	
Office Supplies				\$ 600	\$ 552	\$ 48	\$ 800	
Printing and Stationery Supplies				\$ 2,700	\$ 859	\$ 1,841	\$ 1,100	
Printing Roster / Contest & Awards Books				\$ 3,800	\$ 3,582	\$ 218	\$ 3,700	
Purchases - Other Sales				\$ 1,000	\$ 1,333	\$ (333)	\$ 1,000	
Purchases - Trading Pins				\$ -	\$ -	\$ -	\$ -	
EXPENSES								Page 3
Purchases - Uniforms for Sale				\$ 2,000	\$ 1,933	\$ 67	\$ 2,000	
Computer Programs				\$ 800	\$ 902	\$ (102)	\$ 500	
Exchange Expense				\$ 10,000	\$ 13,587	\$ (3,587)	\$ 13,600	
Utilities				\$ 6,200	\$ 4,449	\$ 1,751	\$ 5,800	
Total MD-19 Operations - General				\$ 41,579	\$ 47,098	\$ (5,519)	\$ 46,980	
Insurance - Auto/Building				2019-20 Budget	Actual -05/30/2020	Variance	2020-2021 Budget	
Auto Insurance				\$ 1,750	\$ 1,527	\$ 223	\$ 1,800	
Commercial Package Insurance (Bldg., Liability, Crime, Employee Dishonesty etc.)				\$ 2,500	\$ 2,296	\$ 204	\$ 2,400	
Total Insurance - Auto/Building				\$ 4,250	\$ 3,823	\$ 427	\$ 4,200	
Personnel - Calendar Year				2019-2020	Actual -05/30/2020	Variance	2020-2021 Budget	
Bulletin Editor				\$ 1,800	\$ 1,636	\$ 164	\$ 2,000	
Payroll - Admin Assistant	\$15.28	\$16.50		\$ 29,817	\$ 28,394	\$ 1,423	\$ 34,320	2%cola + 6% wage erosion
Payroll - Executive Director	\$20.40	\$22.04		\$ 42,432	\$ 39,168	\$ 3,264	\$ 45,843	2%cola + 6% wage erosion
Payroll - Receptionist / Bookkeeper	\$13.50			\$ 17,150	\$ 11,480	\$ 5,670	\$ 17,550	min wage incr
Medical Insurance	April, 2021			\$ 13,382	\$ 12,714	\$ 668	\$ 16,946	

SUI				\$ 1,117	\$ 864	\$ 253	\$ 1,296
L&I-SDI (Worker's Compensation)				\$ 943	\$ 811	\$ 132	\$ 1,230
SSI (FICA)				\$ 5,797	\$ 5,002	\$ 795	\$ 6,182
Medicare (FICA)				\$ 1,356	\$ 1,170	\$ 186	\$ 1,446
FUTA				\$ 168	\$ 117	\$ 51	\$ 168
Pension - Executive Dir	6%			\$ 2,496	\$ 2,496	\$ -	\$ 2,751
Pension - Admin Assistant	6%			\$ 1,563	\$ 1,760	\$ (197)	\$ 2,059
Total Personnel				\$ 118,021	\$ 105,612	\$ 12,409	\$ 131,792
Taxes (non-personnel)				2019-2020	Actual -05/30/2020	Variance	2020-2021 Budget
Personal Property Tax				\$ 100	\$ 143	\$ (43)	\$ 150
Building Property Tax				\$ 5,000	\$ 4,918	\$ 82	\$ 5,100
Total Taxes (non personnel)				\$ 5,100	\$ 5,061	\$ 39	\$ 5,250
Support: Club, Zone and District				2019-2020	Actual -05/30/2020	Variance	2020-2021 Budget
International Director Candidate				\$ -	\$ -	\$ -	\$ 500
1st & 2nd Vice Dist.Governors at District Cabinet Meetings (\$800+\$800)				\$ 1,600	\$ 381	\$ 1,219	\$ 800
Awards & Trophies - Plaques, Banner Patches, Embroidery, Certificates				\$ 1,000	\$ 639	\$ 361	\$ 800
MD19 Bulletin (Border Crossing)	Total Expense of printing & AWeber			\$ 475	\$ 372	\$ 103	\$ 450
Council Chairperson Expense				\$ 3,500	\$ 3,496	\$ 4	\$ 4,000
1st & 2nd Vice Dist.Governors at MD19 Council Meetings				\$ 3,500	\$ 2,757	\$ 743	\$ 3,500
Council Meeting - Fall	Penticton BC Fall 2020			\$ 2,200	\$ 3,464	\$ (1,264)	\$ 3,000
Council Meeting - Winter				\$ 3,000	\$ 2,579	\$ 421	\$ 1,200
Council Meeting - Spring				\$ 2,600	\$ -	\$ -	\$ 2,600
Dist & Zone Officer Training - Hotel, Mileage, fares				\$ 10,000	\$ -	\$ 10,000	\$ 8,000
Dist & Zone Officer Training - Admin 2021				\$ 10,000	\$ 317	\$ 9,683	\$ 8,000
Executive Director Expense				\$ 6,000	\$ 5,717	\$ 283	\$ 6,000
MD19 District Team Expenses				\$ 500	\$ 224	\$ 276	\$ 500
Membership / Rebuilding Programs				\$ -	\$ -	\$ -	\$ -
LEO Committee				\$ -	\$ -	\$ -	\$ 300
Extension Chairperson	50%			\$ -	\$ -	\$ -	\$ -
Total Club, Zone and District Support				\$ 44,375	\$ 19,946	\$ 24,429	\$ 39,650
Telephone				2019-2020	Actual -05/30/2020	Variance	2020-2021 Budget
Telephone (Local, LD, Fax, Cell and Internet)				\$ 2,800	\$ 2,398	\$ 402	\$ 2,650
Website				\$ -	\$ -	\$ -	\$ 175
Total Telephone and Website				\$ 2,800	\$ 2,398	\$ 402	\$ 2,825
Expense							

Zone Chairpersons				2019-20 Budget	Actual -05/30/2020	Variance	2020-2021 Budget
Zone Chairperson - Expenses				\$ 8,000	\$ 7,164	\$ 836	\$ 9,000
Zone Chairperson - MD19 Annual Convention				\$ 3,500	\$ 2,785	\$ 715	\$ 4,000
Total Zone Chairperson				\$ 11,500	\$ 9,949	\$ 1,551	\$ 13,000
Reserve				2019-20 Budget	Actual -05/30/2020	Variance	2020-2021 Budget
Payable to MD19 Reserve				\$ -	\$ 2,547	\$ (2,547)	\$ 3,500
Payable to Building Reserve				\$ -	\$ 2,547	\$ (2,547)	\$ 3,500
Total Reserve				\$ -	\$ 5,094	\$ (5,094)	\$ 7,000
Contingency				\$ 1,321	\$ -	\$ 1,321	\$ 102
Total MD19 Expense				\$ 258,934	\$ 228,950	\$ 29,984	\$ 285,892
Total MD19 Expense Budget				\$ 258,934	\$ 228,950		\$ 285,892
Total MD19 Income Budget				\$ 258,934	\$ 277,429		\$ 285,892
Net Income/(Loss)				\$ 0	\$ 48,479	\$ -	0