

2020-21 Budget with April 30, 2020 Membership

Income - MD19 Dues \$24.60				% Dues Pd	6% (Year)	6% (3 Months)			
MD-19 Dues	1/31/2020	4/30/2020	4/30/20 less 2%	4/30/2020	2020-2021 Budget	Actual -09/15/20	Variance	2020-2021 Budget	mem jul 2020
District A	1162	1157	1134	78%	\$ 1,674	\$ 635	\$ (1,039)	\$ 1,674	
District B	711	705	691	90%	\$ 1,020	\$ 456	\$ (564)	\$ 1,020	
District C	1325	1329	1302	86%	\$ 1,922	\$ 767	\$ (1,155)	\$ 1,922	
District D	1105	1109	1087	96%	\$ 1,604	\$ 816	\$ (788)	\$ 1,604	
District E	1269	1285	1259	89%	\$ 1,859	\$ 899	\$ (960)	\$ 1,859	
District F	1223	1210	1186	89%	\$ 1,750	\$ 436	\$ (1,314)	\$ 1,750	
District G	1253	1261	1236	97%	\$ 1,824	\$ 709	\$ (1,115)	\$ 1,824	
District H	1527	1516	1486	88%	\$ 2,193	\$ 1,046	\$ (1,147)	\$ 2,193	
District I	1207	1223	1199	89%	\$ 1,769	\$ 961	\$ (808)	\$ 1,769	
Totals	10782	10795	10,579	89.11%					10421
MD19 Operations Account - 89%					\$ 231,619	\$ 99,709	\$ (131,910)	\$ 231,619	\$ 228,157
District Budgeted 6% from above					\$ 15,615	\$ 6,725	\$ (8,890)	\$ 15,615	\$ 13,689
MD19 Convention Reserve - 3%					\$ 7,807	\$ 3,361	\$ (4,446)	\$ 7,807	\$ 6,845
MD19 Reserve Account - 1%					\$ 2,602	\$ 1,121	\$ (1,481)	\$ 2,602	\$ 2,282
MD19 Building Reserve Account - 1%					\$ 2,602	\$ 1,121	\$ (1,481)	\$ 2,602	\$ 2,282
Total Dues Income (gross)					\$ 260,246	\$ 112,037	\$ (148,209)	\$ 260,246	\$ 253,255
MD19 Other Income					2020-2021 Budget	Actual -09/15/20	Variance	2nd 1/2 20-21	
Annual Convention					\$ 5,000	\$ 50	\$ (4,950)	\$ -	
District Budget Support					\$ -	\$ -	\$ -	\$ -	
Grant Audio Visual Equipment (Foundation)					\$ 2,000	\$ -	\$ (2,000)	\$ -	
Border Crossing Editor Grant (Foundation)					\$ 2,000	\$ -	\$ (2,000)	\$ -	
Grant for Dist & Zone Officers School (LCI)					\$ 1,525	\$ -	\$ (1,525)	\$ -	
Grant District & Zone Officer School(MD19 Foundation)					\$ 8,000	\$ -	\$ (8,000)	\$ -	
Grant Leader Development Programs					\$ -	\$ -	\$ -	\$ -	
Grant MD19 District Support Team (Foundation)					\$ -	\$ -	\$ -	\$ -	
Credit Card 3% Fee					\$ 20	\$ 1	\$ (19)	\$ -	
Building & Grounds Improvements					\$ 250	\$ 100	\$ (150)	\$ -	
Building - Memorial Gardens					\$ 1,500	\$ 680	\$ (820)	\$ -	
International Convention					\$ -	\$ -	\$ -	\$ -	
New Club Paraphernalia					\$ 825	\$ 416	\$ (409)	\$ -	
CoG					\$ 100	\$ -	\$ (100)	\$ -	
Postage Recovered					\$ 100	\$ 114	\$ 14	\$ -	
Printing Recovered					\$ 100	\$ 113	\$ 13	\$ -	
Sales - Award Banner Patches					\$ 75	\$ -	\$ (75)	\$ -	
Sales Other					\$ 600	\$ 148	\$ (452)	\$ -	
Pins - Sales Income					\$ 100	\$ -	\$ (100)	\$ -	
Uniforms - Sales Income					\$ 1,800	\$ 1,083	\$ (717)	\$ -	
Roster / C&A Sales					\$ 200	\$ 51	\$ (149)	\$ -	
Roster / C&A Advertising					\$ 525	\$ 775	\$ 250	\$ -	
Bulletin Subscriptions					\$ 150	\$ 84	\$ (66)	\$ -	

MD19 Other Income Continued								Page 2
Lioness - Awards			\$ 115	\$ 19	\$ (96)	\$ -		
Lioness - Roster			\$ 125	\$ 13	\$ (112)	\$ -		
Miscellaneous Income			\$ 50	\$ 5	\$ (45)	\$ -		
Fundraising - MD19 General Fund			\$ 50	\$ -	\$ (50)	\$ -		
Exchange Income (information only)			\$ -	\$ -	\$ -	\$ -		
Interest Income			\$ 50	\$ 2	\$ (48)	\$ -		
Membership/Rebuilding Clubs			\$ -	\$ -	\$ -	\$ -		
Total MD19 Other Income			\$ 25,260	\$ 3,654	\$ (21,606)	\$ -		
Total MD19 Income			\$ 285,506	\$ 115,691	\$ (169,815)	\$ 260,246		
Expense								
District Ops Accounts 01/31/2019			2020-2021 Budget	Actual -09/15/20	Variance	2nd 1/2 20-21		
District A	1,162		\$ 1,674	\$ 635	\$ 1,039	\$ 1,674		
District B	711		\$ 1,020	\$ 456	\$ 564	\$ 1,020		
District C	1,325		\$ 1,922	\$ 767	\$ 1,155	\$ 1,922		
District D	1,105		\$ 1,604	\$ 816	\$ 788	\$ 1,604		
District E	1,269		\$ 1,859	\$ 899	\$ 960	\$ 1,859		
District F	1,223		\$ 1,750	\$ 436	\$ 1,314	\$ 1,750		
District G	1,253		\$ 1,824	\$ 709	\$ 1,115	\$ 1,824		
District H	1,527		\$ 2,193	\$ 1,046	\$ 1,147	\$ 2,193		
District I	1,207		\$ 1,769	\$ 961	\$ 808	\$ 1,769		
Total District Operations Accounts			\$ 15,615	\$ 6,725	\$ 8,890	\$ 15,615		
International Convention / Forum / Director								
			2020-2021 Budget	Actual -09/15/20	Variance	2nd 1/2 20-21		
Council Chairperson	Montreal		\$ -	\$ -	\$ -	\$ -		
Council Chairperson Elect (Seated VCC) July 2020			\$ 400	\$ -	\$ 400	\$ 400	Montreal July 2021	
Convention Chairperson	July 2020		\$ 400	\$ -	\$ 400	\$ 400	Montreal July 2021	
Int'l Convention Expense (Hosp. F	July 2020		\$ 500	\$ -	\$ 500	\$ 500	Montreal July 2021	
VCC to USA / Canada Forum			\$ -	\$ -	\$ -	\$ -		
1st VDG to USA / Canada Forum	Sept 2020		\$ 2,700	\$ -	\$ 2,700	\$ 2,700	\$2700 max	
Total Int'l Convention/Forum/Director			\$ 4,000	\$ -	\$ 4,000	\$ 4,000		
Capital Outlay								
			2020-2021 Budget	Actual -09/15/20	Variance	2nd 1/2 20-21		
Office Equipment			\$ 200	\$ -	\$ 200	\$ 200		
Copier Lease Canon			\$ 4,525	\$ 840	\$ 3,685	\$ 4,525		
Vehicle Purchase Contract (\$300 per month - \$3600)			\$ 3,230	\$ 600	\$ 2,630	\$ 3,230		
Total Capital Outlay			\$ 7,955	\$ 1,440	\$ 6,515	\$ 7,955		
MD19 Convention Expenses								
			2020-2021 Budget	Actual -09/15/20	Variance	2nd 1/2 20-21		
Convention Reserve - MD19 (3%)			\$ 3,500	\$ -	\$ 3,500	\$ 3,500		
MD19 Annual Convention			\$ 4,000	\$ 4,257	\$ -	\$ 4,000		
Total MD-19 Convention Expenses			\$ 7,500	\$ 4,257	\$ 3,243	\$ 7,500		

MD-19 General Operations				2020-2021 Budget	Actual -09/15/20	Variance	2020-2021 Budget	Page 3
Potential Bad Debt (MD19 Dues)				\$ 250	\$ -	\$ 250	\$ 250	
Credit Card Fees				\$ 300	\$ 46	\$ 254	\$ 300	
Accounting Compilation/Services				\$ 4,500	\$ -	\$ 4,500	\$ 4,500	
Bank Charges				\$ 125	\$ 24	\$ 101	\$ 125	
Memorial Garden Expenses (Plants, Soil etc.)				\$ 1,500	\$ 917	\$ 583	\$ 1,500	
Building & Grounds (Cleaning & Repairs)				\$ 5,000	\$ 2,511	\$ 2,489	\$ 5,000	\$2289 soffit venting
Business License / Non Profit Corporation				\$ 75	\$ -	\$ 75	\$ 75	June
Maintenance - Auto				\$ 500	\$ 185	\$ 315	\$ 500	
Maintenance - Other Equipment (computer)				\$ 500	\$ -	\$ 500	\$ 500	
New Club Paraphernalia Expenses - Personalized gong & gavel				\$ 250	\$ 521	\$ (271)	\$ 250	
Post Office Box Lease U.S. & Canada				\$ 80	\$ -	\$ 80	\$ 80	
Postage				\$ 4,800	\$ 2,425	\$ 2,375	\$ 4,800	
Postage Supplies (Dymo Labels)				\$ 600	\$ 122	\$ 478	\$ 600	
Office Supplies				\$ 800	\$ 192	\$ 608	\$ 800	
Printing and Stationery Supplies				\$ 1,100	\$ -	\$ 1,100	\$ 1,100	
Printing Roster / Contest & Awards Books				\$ 3,700	\$ 3,151	\$ 549	\$ 3,700	
Purchases - Other Sales				\$ 1,000	\$ 512	\$ 488	\$ 1,000	
Purchases - Trading Pins				\$ -	\$ -	\$ -	\$ -	
EXPENSES								
Purchases - Uniforms for Sale				\$ 2,000	\$ 254	\$ 1,746	\$ 2,000	
Computer Programs				\$ 500	\$ -	\$ 500	\$ 500	
Exchange Expense				\$ 13,600	\$ -	\$ 13,600	\$ 13,600	
Utilities				\$ 5,800	\$ 942	\$ 4,858	\$ 5,800	
Total MD-19 Operations - General				\$ 46,980	\$ 11,802	\$ 35,178	\$ 46,980	
Insurance - Auto/Building				2020-2021 Budget	Actual -09/15/20	Variance	2020-2021 Budget	
Auto Insurance				\$ 1,800	\$ 1,764	\$ 36	\$ 1,800	
Commercial Package Insurance (Bldg., Liability, Crime, Employee Dishonesty)				\$ 2,400	\$ 2,454	\$ (54)	\$ 2,400	
Total Insurance - Auto/Building				\$ 4,200	\$ 4,218	\$ (18)	\$ 4,200	
Personnel - Calendar Year				2020-2021 Budget	Actual -09/15/20	Variance	2020-2021 Budget	
Bulletin Editor				\$ 2,000	\$ 327	\$ 1,673	\$ 2,000	
Payroll - Admin Assistant				\$ 34,320	\$ 6,658	\$ 27,662	\$ 34,320	
Payroll - Executive Director				\$ 45,843	\$ 8,816	\$ 37,027	\$ 45,843	
Payroll - Receptionist / Bookkeeper				\$ 17,550	\$ 2,311	\$ 15,239	\$ 17,550	min wage incr
Medical Insurance	April, 2021			\$ 16,946	\$ 2,676	\$ 14,270	\$ 16,946	
SUI				\$ 1,296	\$ 19	\$ 1,277	\$ 1,296	
L&I-SDI (Worker's Compensation)				\$ 1,230	\$ 427	\$ 803	\$ 1,230	
SSI (FICA)				\$ 6,182	\$ 1,128	\$ 5,054	\$ 6,182	
Medicare (FICA)				\$ 1,446	\$ 264	\$ 1,182	\$ 1,446	
FUTA				\$ 168	\$ 11	\$ 157	\$ 168	
Pension - Executive Dir	6%			\$ 2,751	\$ -	\$ 2,751	\$ 2,751	
Pension - Admin Assistant	6%			\$ 2,059	\$ -	\$ 2,059	\$ 2,059	
Total Personnel				\$ 131,792	\$ 22,637	\$ 109,155	\$ 131,792	

Taxes (non-personnel)				2020-2021 Budget	Actual -09/15/20	Variance	2020-2021 Budget	Page 4
Personal Property Tax				\$ 150	\$ -	\$ 150	\$ 150	
Building Property Tax				\$ 5,100	\$ 2,605	\$ 2,495	\$ 5,100	
Total Taxes (non personnel)				\$ 5,250	\$ 2,605	\$ 2,645	\$ 5,250	
Support: Club, Zone and District				2020-2021 Budget	Actual -09/15/20	Variance	2020-2021 Budget	
International Director Candidate				\$ 500	\$ -	\$ 500	\$ 500	
1st & 2nd Vice Dist.Governors at District Cabinet Meetings (\$800+\$800)				\$ 800	\$ -	\$ 800	\$ 800	
Awards & Trophies - Plaques, Banner Patches, Embroidery, Certificates				\$ 800	\$ -	\$ 800	\$ 800	
MD19 Bulletin (Border Crossing)	Total Expense of printing & AWeber			\$ 450	\$ 58	\$ 392	\$ 450	
Council Chairperson Expense				\$ 4,000	\$ -	\$ 4,000	\$ 4,000	
1st & 2nd Vice Dist.Governors at MD19 Council Meetings				\$ 3,500	\$ -	\$ 3,500	\$ 3,500	
Council Meeting - Fall	Zoom Nov 2020			\$ 3,000	\$ 170	\$ 2,830	\$ 3,000	
Council Meeting - Winter				\$ 1,200	\$ 170	\$ 1,030	\$ 1,200	
Council Meeting - Spring				\$ 2,600	\$ 170	\$ -	\$ 2,600	
Dist & Zone Officer Training - Hotel, Mileage, fares				\$ 8,000	\$ -	\$ 8,000	\$ 8,000	
Dist & Zone Officer Training - Admin 2021				\$ 8,000	\$ -	\$ 8,000	\$ 8,000	
Executive Director Expense				\$ 6,000	\$ 672	\$ 5,328	\$ 6,000	
MD19 District Team Expenses				\$ 500	\$ -	\$ 500	\$ 500	
Membership / Rebuilding Programs				\$ -	\$ -	\$ -	\$ -	
LEO Committee				\$ 300	\$ -	\$ -	\$ 300	
Extension Chairperson	50%			\$ -	\$ -	\$ -	\$ -	
Total Club, Zone and District Support				\$ 39,650	\$ 1,240	\$ 38,410	\$ 39,650	
Telephone				2020-2021 Budget	Actual -09/15/20	Variance	2020-2021 Budget	
Telephone (Local, LD, Fax, Cell and Internet)				\$ 2,650	\$ 400	\$ 2,250	\$ 2,650	
Website				\$ 175	\$ -	\$ 175	\$ 175	
Total Telephone and Website				\$ 2,825	\$ 400	\$ 2,425	\$ 2,825	
Expense								
Zone Chairpersons				2020-2021 Budget	Actual -09/15/20	Variance	2020-2021 Budget	
Zone Chairperson - Expenses				\$ 9,000	\$ 524	\$ 8,476	\$ 9,000	
Zone Chairperson - MD19 Annual Convention				\$ 4,000	\$ -	\$ 4,000	\$ 4,000	
Total Zone Chairperson				\$ 13,000	\$ 524	\$ 12,476	\$ 13,000	
Reserve				2020-2021 Budget	Actual -09/15/20	Variance	2020-2021 Budget	
Payable to MD19 Reserve				\$ 3,500	\$ 1,121	\$ 2,379	\$ 3,500	
Payable to Building Reserve				\$ 3,500	\$ 1,121	\$ 2,379	\$ 3,500	
Total Reserve				\$ 7,000	\$ 2,242	\$ 4,758	\$ 7,000	
Contingency				\$ 102	\$ -	\$ 102	\$ 102	
Total MD19 Expense				\$ 285,869	\$ 58,090	\$ 227,778	\$ 285,868	
Total MD19 Expense Budget				\$ 285,869	\$ 58,090		\$ 285,868	
Total MD19 Income Budget				\$ 285,506	\$ 115,691		\$ 260,246	
Net Income/(Loss)				(362)	\$ 57,601	\$ -	(25,622)	