

**2020-21 Budget with April 30, 2020 Membership**

<b>Income - MD19 Dues \$24.60</b>		<b>actual</b>	<b>% Dues Pd</b>					<b>Membership 07/01/2020 minus 10%</b>
<b>MD-19 Dues</b>	<b>7/1/2020</b>	<b>5/15/2021</b>	<b>4/30/2021</b>	<b>2020-2021 Budget</b>	<b>Actual -05/15/21</b>	<b>Variance</b>	<b>2021-2022 proposed</b>	
District A	1107	1056	75%	\$ 1,634	\$ 1,169	\$ (465)	\$ 1,471	996
District B	679	632	83%	\$ 1,002	\$ 832	\$ (170)	\$ 902	611
District C	1245	1215	84%	\$ 1,838	\$ 1,544	\$ (294)	\$ 1,654	1121
District D	1099	1073	87%	\$ 1,622	\$ 1,411	\$ (211)	\$ 1,460	989
District E	1247	1192	100%	\$ 1,841	\$ 1,852	\$ 11	\$ 1,657	1122
District F	1159	1097	84%	\$ 1,711	\$ 1,381	\$ (330)	\$ 1,540	1043
District G	1229	1193	79%	\$ 1,814	\$ 1,433	\$ (381)	\$ 1,633	1106
District H	1432	1404	91%	\$ 2,114	\$ 1,924	\$ (190)	\$ 1,902	1289
District I	1224	1157	86%	\$ 1,807	\$ 1,608	\$ (199)	\$ 1,626	1102
<b>Totals</b>	<b>10421</b>	<b>10,019</b>	<b>85.44%</b>					<b>9379</b>
MD19 Operations Account - 89%				\$ 228,157	\$ 196,215	\$ -	\$ 205,342	\$ -
District Budgeted 6% from above				\$ 15,381	\$ 13,154	\$ -	\$ 13,843	\$ -
MD19 Convention Reserve - 3%				\$ 7,691	\$ 5,289	\$ -	\$ 6,922	\$ -
MD19 Reserve Account - 1%				\$ 2,564	\$ 3,236	\$ -	\$ 2,307	\$ -
MD19 Building Reserve Account - 1%				\$ 2,564	\$ 3,236	\$ -	\$ 2,307	\$ -
<b>Total Dues Income (gross)</b>				<b>\$ 256,357</b>	<b>\$ 221,130</b>	<b>\$ (35,226)</b>	<b>\$ 230,721</b>	<b>\$ -</b>
<b>MD19 Other Income</b>				<b>2020-2021 Budget</b>	<b>Actual -05/15/21</b>	<b>Variance</b>	<b>PROPOSED 2021-2022</b>	
Annual Convention				\$ 5,000	\$ 6,819	\$ 1,819	\$ 6,500	
District Budget Support				\$ -	\$ -	\$ -	\$ -	
Grant Audio Visual Equipment (Foundation)				\$ 2,000	\$ -	\$ (2,000)	\$ 2,000	
Border Crossing Editor Grant (Foundation)				\$ 2,000	\$ 2,000	\$ -	\$ 2,000	
Grant for Dist & Zone Officers School (LCI)				\$ 1,525	\$ -	\$ (1,525)	\$ 1,500	
Grant District & Zone Officer School(MD19 Foundation)				\$ 8,000	\$ -	\$ (8,000)	\$ 8,000	
MD-19 Band (Foundation Grant)				\$ -	\$ -	\$ -	\$ -	
Grant MD19 District Support Team (Foundation)				\$ -	\$ -	\$ -	\$ -	
Credit Card 3% Fee				\$ 20	\$ 4	\$ (16)	\$ 10	
Building & Grounds Improvements				\$ 250	\$ 200	\$ (50)	\$ 200	
Building - Memorial Gardens				\$ 1,500	\$ 2,385	\$ 885	\$ 2,000	
International Convention				\$ -	\$ -	\$ -	\$ -	
New Club Paraphernalia				\$ 825	\$ 505	\$ (320)	\$ 500	
CoG				\$ 100	\$ 16	\$ (84)	\$ 30	
Postage Recovered				\$ 100	\$ 271	\$ 171	\$ 225	
Printing Recovered				\$ 100	\$ 120	\$ 20	\$ 100	
Sales - Award Banner Patches				\$ 75	\$ 53	\$ (22)	\$ 50	
Sales Other				\$ 600	\$ 173	\$ (427)	\$ 200	

Pins - Sales Income				\$ 100	\$ 6	\$ (94)	\$ 10	
Uniforms - Sales Income				\$ 1,800	\$ 2,284	\$ 484	\$ 1,800	
Roster / C&A Sales				\$ 200	\$ 102	\$ (98)	\$ 100	
Roster / C&A Advertising				\$ 525	\$ 873	\$ 348	\$ 875	
Bulletin Subscriptions				\$ 150	\$ 84	\$ (66)	\$ 84	
<b>MD19 Other Income Continued</b>								Page 2
Lioness - Awards				\$ 115	\$ 19	\$ (96)	\$ -	
Lioness - Roster				\$ 125	\$ 37	\$ (88)	\$ -	
Miscellaneous Income				\$ 50	\$ 29	\$ (21)	\$ 30	
Fundraising - MD19 General Fund				\$ 50	\$ -	\$ (50)	\$ 50	
Exchange Income (information only)				\$ -	\$ -	\$ -	\$ -	
Interest Income				\$ 50	\$ 6	\$ (44)	\$ 10	
Membership/Rebuilding Clubs				\$ -	\$ -	\$ -	\$ -	
<b>Total MD19 Other Income</b>				<b>\$ 25,260</b>	<b>\$ 15,986</b>	<b>\$ (9,274)</b>	<b>\$ 26,274</b>	
<b>Total MD19 Income</b>				<b>\$ 281,617</b>	<b>\$ 237,116</b>	<b>\$ (44,500)</b>	<b>\$ 256,995</b>	
<b>Expense</b>								
<b>District Ops Accounts 01/31/2019</b>				<b>2020-2021 Budget</b>	<b>Actual -05/15/21</b>	<b>Variance</b>	<b>PROPOSED 2021-2022</b>	
District A				\$ 1,634	\$ 540	\$ 1,094	\$ 1,471	
District B				\$ 1,002	\$ 235	\$ 767	\$ 902	
District C				\$ 1,838	\$ 227	\$ 1,611	\$ 1,654	
District D				\$ 1,622	\$ 1,038	\$ 584	\$ 1,460	
District E				\$ 1,841	\$ 887	\$ 954	\$ 1,657	
District F				\$ 1,711	\$ 542	\$ 1,169	\$ 1,540	
District G				\$ 1,814	\$ 337	\$ 1,477	\$ 1,633	
District H				\$ 2,114	\$ 565	\$ 1,549	\$ 1,902	
District I				\$ 1,807	\$ 129	\$ 1,678	\$ 1,626	
<b>Total District Operations Accounts</b>				<b>\$ 15,381</b>	<b>\$ 4,500</b>	<b>\$ 10,881</b>	<b>\$ 13,843</b>	
<b>International Convention / Forum / Director</b>				<b>2020-2021 Budget</b>	<b>Actual -05/15/21</b>	<b>Variance</b>	<b>PROPOSED 2021-2022</b>	
Council Chairperson	India			\$ -	\$ -	\$ -	\$ -	
CC Elect (Seated VCC) July 2021	July 2022			\$ 400	\$ -	\$ 400	\$ 600	India July 2022
Convention Chairperson	July 2022			\$ 400	\$ -	\$ 400	\$ 600	India July 2022
Int'l Convention Expense (Hosp. Rm)	July 2022			\$ 500	\$ -	\$ 500	\$ 500	India July 2022
VCC to USA / Canada Forum				\$ -	\$ -	\$ -	\$ -	
1st VDG to USA / Canada Forum	Sept 2021			\$ 2,700	\$ -	\$ 2,700	\$ 2,700	\$2700 max
<b>Total Int'l Convention/Forum/Director</b>				<b>\$ 4,000</b>	<b>\$ -</b>	<b>\$ 4,000</b>	<b>\$ 4,400</b>	
<b>Capital Outlay</b>								
				<b>2020-2021 Budget</b>	<b>Actual -05/15/21</b>	<b>Variance</b>	<b>PROPOSED 2021-2022</b>	

Office Equipment				\$ 200	\$ 149	\$ 51	\$ 200	
Copier Lease Canon				\$ 4,525	\$ 4,112	\$ 413	\$ 4,525	
Vehicle Purchase Contract (\$300 per month - \$3600)				\$ 3,230	\$ 3,230	\$ -	\$ -	
<b>Total Capital Outlay</b>				<b>\$ 7,955</b>	<b>\$ 7,491</b>	<b>\$ 464</b>	<b>\$ 4,725</b>	
<b>MD19 Convention Expenses</b>				<b>2020-2021 Budget</b>	<b>Actual -05/15/21</b>	<b>Variance</b>	<b>PROPOSED 2021-2022</b>	
Convention Reserve - MD19 (3%)				\$ 3,500	\$ -	\$ 3,500	\$ 3,500	
MD19 Annual Convention				\$ 4,000	\$ 5,091	\$ -	\$ 5,500	
<b>Total MD-19 Convention Expenses</b>				<b>\$ 7,500</b>	<b>\$ 5,091</b>	<b>\$ 2,409</b>	<b>\$ 9,000</b>	
<b>MD-19 General Operations</b>				<b>2020-2021 Budget</b>	<b>Actual -05/15/21</b>	<b>Variance</b>	<b>PROPOSED 2021-2022</b>	<b>Page 3</b>
Potential Bad Debt (MD19 Dues)				\$ 250	\$ 40	\$ 210	\$ 100	
Credit Card Fees				\$ 220	\$ 151	\$ 69	\$ 175	
Accounting Compilation/Services				\$ 4,300	\$ 4,093	\$ 207	\$ 4,200	
Bank Charges				\$ 100	\$ 70	\$ 30	\$ 100	
Memorial Garden Expenses (Plants, Soil etc.)				\$ 1,500	\$ 1,562	\$ (62)	\$ 1,800	
Building & Grounds (Cleaning & Repairs)				\$ 5,000	\$ 11,002	\$ (6,002)	\$ 4,500	partial offset with \$4200 insurance
Business License / Non Profit Corporation				\$ 75	\$ -	\$ 75	\$ 75	June
Maintenance - Auto				\$ 400	\$ 283	\$ 117	\$ 400	
Maintenance - Other Equipment (computer)				\$ 325	\$ -	\$ 325	\$ 500	
New Club Paraphernalia Expenses - Personalized gong & gavel				\$ 250	\$ 860	\$ (610)	\$ 1,000	
Post Office Box Lease U.S. & Canada				\$ 80	\$ 80	\$ -	\$ 80	
Postage				\$ 4,250	\$ 4,048	\$ 202	\$ 5,000	
Postage Supplies (Dymo Labels)				\$ 600	\$ 409	\$ 191	\$ 400	
Printing and Office Supplies				\$ 1,900	\$ 1,085	\$ 815	\$ 1,100	
Printing Roster / Contest & Awards Books				\$ 3,625	\$ 3,151	\$ 474	\$ 3,200	
Purchases - Other Sales				\$ 1,000	\$ 524	\$ 476	\$ 550	
MD 19 Band								
<b>EXPENSES</b>								
Purchases - Wearables				\$ 2,000	\$ 2,091	\$ (91)	\$ 2,100	
Computer Programs				\$ 500	\$ 378	\$ 122	\$ 500	
Exchange Expense				\$ 12,200	\$ 11,124	\$ 1,076	\$ 12,000	
Utilities				\$ 5,800	\$ 4,243	\$ 1,557	\$ 5,800	
<b>Total MD-19 Operations - General</b>				<b>\$ 44,375</b>	<b>\$ 45,194</b>	<b>\$ (819)</b>	<b>\$ 43,580</b>	
<b>Insurance - Auto/Building</b>				<b>2020-2021 Budget</b>	<b>Actual -05/15/21</b>	<b>Variance</b>	<b>PROPOSED 2021-2022</b>	
Auto Insurance				\$ 1,850	\$ 1,764	\$ 86	\$ 1,710	
Commercial Package Insurance (Bldg., Liability, Crime, Employee Dishonesty etc.)				\$ 2,500	\$ 2,461	\$ 39	\$ 2,800	
<b>Total Insurance - Auto/Building</b>				<b>\$ 4,350</b>	<b>\$ 4,225</b>	<b>\$ 125</b>	<b>\$ 4,510</b>	

Personnel - Calendar Year				2020-2021 Budget	Actual -05/15/21	Variance	PROPOSED 2021-2022	
Bulletin Editor				\$ 2,000	\$ 1,640	\$ 360	\$ 2,000	
Payroll - Admin Assistant				\$ 34,320	\$ 29,209	\$ 5,111	\$ 38,480	
Payroll - Executive Director				\$ 45,843	\$ 42,187	\$ 3,656	\$ 49,504	
Payroll - Receptionist / Bookkeeper				\$ 17,550	\$ 5,042	\$ 12,508	\$ -	
Medical Insurance	April, 2021			\$ 16,946	\$ 14,938	\$ 2,008	\$ 18,950	
PR Taxes				\$ 11,966	\$ 9,369	\$ 2,596	\$ 10,798	
Pension - Executive Dir	6%			\$ 2,751	\$ 2,566	\$ 185	\$ 2,970	
Pension - Admin Assistant	6%			\$ 2,059	\$ 1,850	\$ 209	\$ 2,309	
<b>Total Personnel</b>				<b>\$ 133,435</b>	<b>\$ 106,801</b>	<b>\$ 26,633</b>	<b>\$ 125,011</b>	
Taxes (non-personnel)				2020-2021 Budget	Actual -05/15/21	Variance	PROPOSED 2021-2022	Page 4
Personal Property Tax				\$ 150	\$ -	\$ 150	\$ 200	
Building Property Tax				\$ 5,100	\$ 5,100	\$ -	\$ 5,600	
<b>Total Taxes (non personnel)</b>				<b>\$ 5,250</b>	<b>\$ 5,100</b>	<b>\$ 150</b>	<b>\$ 5,800</b>	
Support: Club, Zone and District				2020-2021 Budget	Actual -05/15/21	Variance	PROPOSED 2021-2022	
1st & 2nd Vice Dist.Governors at District Cabinet Meetings (\$800+\$800)				\$ 800	\$ -	\$ 800	\$ 800	
Awards & Trophies - Plaques, Banner Patches, Embroidery, Certificates				\$ 800	\$ 1,032	\$ (232)	\$ 1,000	
MD19 Bulletin (Border Crossing)	Total Expense of printing & AWeber			\$ 450	\$ 290	\$ 160	\$ 300	
Council Chairperson Expense				\$ 4,000	\$ -	\$ 4,000	\$ 4,000	
1st & 2nd Vice Dist.Governors at MD19 Council Meetings				\$ 3,300	\$ -	\$ 3,300	\$ 500	
Council Meeting - Fall	Zoom Nov 2021			\$ 3,000	\$ 398	\$ 2,602	\$ 500	
Council Meeting - Winter				\$ 1,200	\$ 185	\$ 1,015	\$ 250	
Council Meeting - Spring				\$ 2,600	\$ 185	\$ -	\$ 3,000	
Dist & Zone Officer Training - Hotel, Mileage, fares				\$ 7,000	\$ -	\$ 7,000	\$ 7,000	
Dist & Zone Officer Training - Admin 2022				\$ 7,000	\$ -	\$ 7,000	\$ 7,000	
Executive Director Expense				\$ 6,000	\$ 2,363	\$ 3,637	\$ 6,000	
MD19 District Team Expenses				\$ 500	\$ 11	\$ 489	\$ 500	
Membership / Rebuilding Programs				\$ -	\$ -	\$ -	\$ -	
LEO liasion for MD19 Convo				\$ 300	\$ -	\$ -	\$ 20	
Extension Chairperson	50%			\$ -	\$ -	\$ -	\$ -	
<b>Total Club, Zone and District Support</b>				<b>\$ 36,950</b>	<b>\$ 4,464</b>	<b>\$ 32,486</b>	<b>\$ 30,870</b>	
Telephone				2020-2021 Budget	Actual -05/15/21	Variance	PROPOSED 2021-2022	
Telephone (Local, LD, Fax, Cell and Internet)				\$ 2,650	\$ 1,973	\$ 677	\$ 2,650	
Website				\$ 175	\$ -	\$ 175	\$ 175	
<b>Total Telephone and Website</b>				<b>\$ 2,825</b>	<b>\$ 1,973</b>	<b>\$ 852</b>	<b>\$ 2,825</b>	
<b>Expense</b>								

<b>Zone Chairpersons</b>				2020-2021 Budget	Actual -05/15/21	Variance	PROPOSED 2021-2022
Zone Chairperson - Expenses				\$ 8,000	\$ 917	\$ 7,083	\$ 5,000
Zone Chairperson - MD19 Annual Convention				\$ 4,000	\$ -	\$ 4,000	\$ -
<b>Total Zone Chairperson</b>				<b>\$ 12,000</b>	<b>\$ 917</b>	<b>\$ 11,083</b>	<b>\$ 5,000</b>
<b>Reserve</b>				2020-2021 Budget	Actual -05/15/21	Variance	PROPOSED 2021-2022
ID Candidate Reserve Fund				\$ 500	\$ 500	\$ -	\$ 500
Payable to MD19 Reserve				\$ 3,500	\$ 3,236	\$ 264	\$ 3,500
Payable to Building Reserve				\$ 3,500	\$ 3,236	\$ 264	\$ 3,500
<b>Total Reserve</b>				<b>\$ 7,000</b>	<b>\$ 6,472</b>	<b>\$ 528</b>	<b>\$ 7,000</b>
<b>Contingency</b>				<b>\$ 96</b>	<b>\$ -</b>	<b>\$ 96</b>	<b>\$ 431</b>
<b>Total MD19 Expense</b>				<b>\$ 281,117</b>	<b>\$ 192,228</b>	<b>\$ 88,889</b>	<b>\$ 256,995</b>
<b>Total MD19 Expense Budget</b>				<b>\$ 281,117</b>	<b>\$ 192,228</b>		<b>\$ 256,995</b>
<b>Total MD19 Income Budget</b>				<b>\$ 281,617</b>	<b>\$ 237,116</b>		<b>\$ 256,995</b>
<b>Net Income/(Loss)</b>				<b>500</b>	<b>\$ 44,888</b>	<b>\$ -</b>	<b>(0)</b>

