

2021-2022 Budget with April 30, 2021 Membership

Income - MD19 Dues \$24.60								
		actual	% Dues Pd					Membership
MD-19 Dues	7/1/2021	5/15/2021	4/30/2021	2021-2022	Actual -05/15/21	Variance	2021-2022 proposed	07/01/2020 minus 10%
District A	943	1056	64%	\$ 562	\$ 381	\$ (181)	\$ 842	849
District B	616	632	83%	\$ 604	\$ 409	\$ (195)	\$ 451	554
District C	1180	1215	81%	\$ 1,201	\$ 814	\$ (387)	\$ 941	1062
District D	1033	1073	87%	\$ 890	\$ 603	\$ (287)	\$ 936	930
District E	1159	1192	67%	\$ 773	\$ 524	\$ (249)	\$ 696	1043
District F	1077	1097	68%	\$ 959	\$ 650	\$ (309)	\$ 673	969
District G	1168	1193	79%	\$ 1,092	\$ 740	\$ (352)	\$ 801	1051
District H	1344	1404	83%	\$ 1,336	\$ 905	\$ (431)	\$ 1,145	1210
District I	1121	1157	75%	\$ 652	\$ 442	\$ (210)	\$ 799	1009
Totals	9641	10,019	76.33%					8677
MD19 Operations Account - 89%				\$ 211,080	\$ 81,061	\$ -	\$ 108,383	\$ -
District Budgeted 6% from above				\$ 8,071	\$ 5,468	\$ -	\$ 7,284	\$ -
MD19 Convention Reserve - 3%				\$ 7,115	\$ 3,232	\$ -	\$ 4,153	\$ -
MD19 Reserve Account - 1%				\$ 2,372	\$ 911	\$ -	\$ 1,218	\$ -
MD19 Building Reserve Account - 1%				\$ 2,372	\$ 911	\$ -	\$ 1,218	\$ -
Total Dues Income (gross)				\$ 231,009	\$ 91,583	\$ (139,426)	\$ 122,256	\$ -
MD19 Other Income				2021-2022 budget	Actual 09-30-21	Variance	2021-2022 2nd half	
Annual Convention				\$ 6,500	\$ -	\$ (6,500)	\$ 7,060	
District Budget Support				\$ -	\$ -	\$ -	\$ -	
Grant Audio Visual Equipment (Foundation)				\$ 2,000	\$ -	\$ (2,000)	\$ -	
Border Crossing Editor Grant (Foundation)				\$ 2,000	\$ 2,100	\$ 100	\$ -	
Grant for Dist & Zone Officers School (LCI)				\$ 1,500	\$ -	\$ (1,500)	\$ -	
Grant District & Zone Officer School(MD19 Foundation)				\$ 8,000	\$ -	\$ (8,000)	\$ -	
Grant Leader Development Programs				\$ -	\$ -	\$ -	\$ -	
Grant MD19 District Support Team (Foundation)				\$ -	\$ -	\$ -	\$ -	
Credit Card 3% Fee				\$ 10	\$ -	\$ (10)	\$ 7	
Building & Grounds Improvements				\$ 200	\$ -	\$ (200)	\$ 100	
Building - Memorial Gardens				\$ 2,000	\$ 851	\$ (1,149)	\$ 1,101	
International Convention				\$ -	\$ -	\$ -	\$ -	
New Club Paraphernalia				\$ 500	\$ 331	\$ (169)	\$ 410	
CoG				\$ 30	\$ -	\$ (30)	\$ -	
Postage Recovered				\$ 225	\$ 38	\$ (187)	\$ 74	
Printing Recovered				\$ 100	\$ 22	\$ (78)	\$ 358	
Sales - Award Banner Patches				\$ 50	\$ -	\$ (50)	\$ -	
Sales Other				\$ 200	\$ 42	\$ (158)	\$ 179	

Pins - Sales Income				\$ 10	\$ 3	\$ (7)	\$ 3	
Uniforms - Sales Income				\$ 1,800	\$ 322	\$ (1,478)	\$ 753	
Roster / C&A Sales				\$ 100	\$ 95	\$ (5)	\$ 164	
Roster / C&A Advertising				\$ 875	\$ 350	\$ (525)	\$ 350	
Bulletin Subscriptions				\$ 84	\$ 64	\$ (20)	\$ 80	
MD19 Other Income Continued								Page 2
MD19 March Band Reserves				\$ -	\$ 455	\$ 455	\$ 3,105	
Miscellaneous Income				\$ 30	\$ 29	\$ (1)	\$ 33	
Fundraising - MD19 General Fund				\$ 50	\$ 20	\$ (30)	\$ 20	
Exchange Income (information only)				\$ -	\$ -	\$ -	\$ -	
Interest Income				\$ 10	\$ 1	\$ (9)	\$ 3	
Membership/Rebuilding Clubs				\$ -	\$ -	\$ -	\$ -	
Total MD19 Other Income				\$ 26,274	\$ 4,723	\$ (21,551)	\$ 13,800	
Total MD19 Income				\$ 257,283	\$ 96,306	\$ (160,977)	\$ 136,056	
Expense								
District Ops Accounts 01/31/2019				2021-2022 budget	Actual 09-30-21	Variance	2021-2022 2nd half	
District A				\$ 562	\$ -	\$ 562	\$ 38	
District B				\$ 604	\$ -	\$ 604	\$ -	
District C				\$ 1,201	\$ -	\$ 1,201	\$ -	
District D				\$ 890	\$ -	\$ 890	\$ -	
District E				\$ 773	\$ -	\$ 773	\$ 384	
District F				\$ 959	\$ -	\$ 959	\$ -	
District G				\$ 1,092	\$ -	\$ 1,092	\$ 206	
District H				\$ 1,336	\$ -	\$ 1,336	\$ 141	
District I				\$ 652	\$ 495	\$ 157	\$ 693	
Total District Operations Accounts				\$ 8,071	\$ 495	\$ 7,576	\$ 1,462	
International Convention / Forum / Director								
				2021-2022 budget	Actual 09-30-21	Variance	2021-2022 2nd half	
Council Chairperson				\$ -	\$ -	\$ -	\$ -	
CC Elect (Seated VCC) July 2021	July 2022			\$ 600	\$ -	\$ 600		Montreal July 2022
Convention Chairperson	July 2022			\$ 600	\$ -	\$ 600	\$ -	Montreal July 2022
Int'l Convention Expense (Hosp. Rm)	July 2022			\$ 500	\$ -	\$ 500	\$ -	Montreal July 2022
VCC to USA / Canada Forum				\$ -	\$ -	\$ -		
1st VDG to USA / Canada Forum	Sept 2021			\$ 2,700	\$ 300	\$ 2,400	\$ 300	\$2700 max
Total Int'l Convention/Forum/Director				\$ 4,400	\$ 300	\$ 4,100	\$ 300	
Capital Outlay								
				2021-2022 budget	Actual 09-30-21	Variance	2021-2022 2nd half	
Office Equipment				\$ 200	\$ -	\$ 200	\$ -	

Copier Lease Canon				\$ 4,525	\$ 1,929	\$ 2,596	\$ 4,993	
Vehicle Purchase Contract (\$300 per month - \$3600)				\$ -	\$ -	\$ -	\$ -	
Total Capital Outlay				\$ 4,725	\$ 1,929	\$ 2,796	\$ 4,993	
MD19 Convention Expenses				2021-2022 budget	Actual 09-30-21	Variance	2021-2022 2nd half	
Convention Reserve - MD19 (3%)				\$ 3,500	\$ -	\$ 3,500	\$ -	
MD19 Annual Convention				\$ 5,500	\$ 4,420	\$ -	\$ 5,503	
Total MD-19 Convention Expenses				\$ 9,000	\$ 4,420	\$ 4,580	\$ 5,503	
MD-19 General Operations				2021-2022 Budget	Actual 09-30-21	Variance	2021-2022 2nd half	Page 3
Potential Bad Debt (MD19 Dues)				\$ 100	\$ -	\$ 100	\$ -	
Credit Card Fees				\$ 175	\$ -	\$ 175	\$ 16	
Accounting Compilation/Services				\$ 4,200	\$ -	\$ 4,200	\$ -	
Bank Charges				\$ 100	\$ 5	\$ 95	\$ 235	new checks
Memorial Garden Expenses (Plants, Soil etc.)				\$ 1,800	\$ 317	\$ 1,483	\$ 808	
Building & Grounds (Cleaning & Repairs)				\$ 4,500	\$ 818	\$ 3,682	\$ 1,355	
Business License / Non Profit Corporation				\$ 75	\$ -	\$ 75	\$ -	June
Maintenance - Auto				\$ 400	\$ 217	\$ 183	\$ 330	
Maintenance - Other Equipment (computer)				\$ 500	\$ -	\$ 500	\$ -	
New Club Paraphernalia Expenses - Personalized gong & gavel				\$ 1,000	\$ -	\$ 1,000	\$ -	
Post Office Box Lease U.S. & Canada				\$ 80	\$ -	\$ 80	\$ 182	
Postage				\$ 5,000	\$ 192	\$ 4,808	\$ 849	
Postage Supplies (Dymo Labels)				\$ 400	\$ 33	\$ 367	\$ 65	
Printing and Office Supplies				\$ 1,100	\$ 139	\$ 961	\$ 701	
Printing Roster / Contest & Awards Books				\$ 3,200	\$ 1,808	\$ 1,392	\$ 1,808	
Purchases - Other Sales				\$ 550	\$ 357	\$ 193	\$ 318	
EXPENSES								
Purchases - Wearables				\$ 2,100	\$ 557	\$ 1,543	\$ 1,999	
Computer Programs				\$ 500	\$ 77	\$ 424	\$ 523	
Exchange Expense				\$ 12,000	\$ 8,747	\$ 3,253	\$ 8,748	
Utilities				\$ 5,800	\$ 3,017	\$ 2,783	\$ 4,407	
Total MD-19 Operations - General				\$ 43,580	\$ 16,284	\$ 27,297	\$ 22,344	
Insurance - Auto/Building				2021-2022 Budget	Actual 09-30-21	Variance	2021-2022 2nd half	
Auto Insurance				\$ 1,850	\$ 1,710	\$ 140	\$ -	
Commercial Package Insurance (Bldg., Liability, Crime, Employee Dishonesty etc.)				\$ 2,500	\$ 2,608	\$ (108)	\$ -	
Total Insurance - Auto/Building				\$ 4,350	\$ 4,318	\$ 32	\$ -	

Personnel - Calendar Year		2021-2022 Budget	Actual 09-30-21	Variance	2021-2022 2nd half	
Bulletin Editor		\$ 2,100	\$ 650	\$ 1,450	\$ 898	
Payroll - Admin Assistant		\$ 38,480	\$ 9,768	\$ 28,712	\$ 19,499	
Payroll - Executive Director		\$ 49,504	\$ 12,567	\$ 36,937	\$ 25,085	
Payroll - Receptionist / Bookkeeper		\$ -	\$ -	\$ -	\$ -	
Medical Insurance	April, 2021	\$ 18,950	\$ 4,797	\$ 14,153	\$ 9,615	
PR Taxes		\$ 10,810	\$ 2,703	\$ 8,107	\$ 4,360	
Pension - Executive Dir	6%	\$ 2,970	\$ -	\$ 2,970	\$ 2,945	
Pension - Admin Assistant	6%	\$ 2,309	\$ -	\$ 2,309	\$ 2,263	
Total Personnel		\$ 125,123	\$ 30,485	\$ 94,638	\$ 64,665	
Taxes (non-personnel)		2021-2022 Budget	Actual 09-30-21	Variance	2021-2022 2nd half	Page 4
Personal Property Tax		\$ 200	\$ -	\$ 200	\$ 10	
Building Property Tax		\$ 5,600	\$ 5,100	\$ 500	\$ -	
Total Taxes (non personnel)		\$ 5,800	\$ 5,100	\$ 700	\$ 10	
Support: Club, Zone and District		2021-2022 Budget	Actual 09-30-21	Variance	2021-2022 2nd half	
1st & 2nd Vice Dist.Governors at District Cabinet Meetings (\$800+\$800)		\$ 800	\$ -	\$ 800	\$ -	
Awards & Trophies - Plaques, Banner Patches, Embroidery, Certificates		\$ 1,000	\$ 539	\$ 461	\$ -	
MD19 Bulletin (Border Crossing)	Total Expense of printing & AWeber	\$ 300	\$ 87	\$ 213	\$ -	
Council Chairperson Expense		\$ 4,000	\$ -	\$ 4,000	\$ 51	
1st & 2nd Vice Dist.Governors at MD19 Council Meetings		\$ 500	\$ -	\$ 500	\$ 105	
Council Meeting - Fall	Zoom Nov 2021	\$ 500	\$ -	\$ 500	\$ -	
Council Meeting - Winter		\$ 250	\$ -	\$ 250	\$ -	
Council Meeting - Spring		\$ 3,000	\$ -	\$ -	\$ 217	
Dist & Zone Officer Training - Hotel, Mileage, fares		\$ 7,000	\$ -	\$ 7,000	\$ -	
Dist & Zone Officer Training - Admin 2022		\$ 7,000	\$ -	\$ 7,000	\$ -	
Executive Director Expense		\$ 6,000	\$ 320	\$ 5,680	\$ 2,863	
MD19 District Team Expenses		\$ 500	\$ -	\$ 500	\$ -	
Membership / Rebuilding Programs		\$ -	\$ -	\$ -	\$ -	
LEO liasion for MD19 Convo		\$ 20	\$ -	\$ -	\$ -	
Extension Chairperson	50%	\$ -	\$ -	\$ -	\$ -	
Total Club, Zone and District Support		\$ 30,870	\$ 946	\$ 29,924	\$ 3,236	
Telephone		2021-2022 Budget	Actual 09-30-21	Variance	2021-2022 2nd half	
Telephone (Local, LD, Fax, Cell and Internet)		\$ 2,650	\$ 679	\$ 1,971	\$ 1,561	
Website		\$ 175	\$ -	\$ 175	\$ -	
Total Telephone and Website		\$ 2,825	\$ 679	\$ 2,146	\$ 1,561	
Expense						

Zone Chairpersons				2021-2022 Budget	Actual 09-30-21	Variance	2021-2022 2nd half
Zone Chairperson - Expenses				\$ 5,000	\$ 235	\$ 4,765	\$ 1,338
Zone Chairperson - MD19 Annual Convention				\$ -	\$ -	\$ -	\$ -
Total Zone Chairperson				\$ 5,000	\$ 235	\$ 4,765	\$ 1,338
Reserve				2021-2022 Budget	Actual 09-30-21	Variance	2021-2022 2nd half
ID Candidate Reserve Fund				\$ 500	\$ 126	\$ 374	\$ -
MD19 Lions Marching Band Res				\$ -	\$ 455	\$ (455)	
Payable to MD19 Reserve				\$ 3,500	\$ -	\$ 3,500	\$ -
Payable to Building Reserve				\$ 3,500	\$ -	\$ 3,500	\$ -
Total Reserve				\$ 7,000	\$ -	\$ 7,000	\$ -
Contingency				\$ 96	\$ -	\$ 96	\$ -
Total MD19 Expense				\$ 250,840	\$ 65,191	\$ 185,649	\$ 105,412
Total MD19 Expense Budget				\$ 250,840	\$ 65,191		\$ 105,412
Total MD19 Income Budget				\$ 257,283	\$ 96,306		\$ 136,056
Net Income/(Loss)				6,443	\$ 31,116	\$ -	30,644

